



# The—Alliance

## **Saverio Grazioli-Venier**

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**‘My approach to business coaching uses peak performance techniques of elite sport to help you go further, faster.’**

Saverio believes that coaching invites us to be the best and the bravest we can be. He works with companies and private individuals on topics such as high-performance leadership, managing change, career transitions and all aspects of personal development. His clients include FTSE 100 companies, entrepreneurs, professional athletes, actors, and leaders within higher education. Throughout his career Saverio has advised leaders on topics including succession planning, board level hires and senior team building.

Saverio creates a bespoke approach for each client that blends peak performance techniques found in elite sports with established methods of business coaching. Saverio brings warmth and wisdom to his work and is deeply committed to making the coaching experience as enjoyable as it is professionally successful. He is known for creating momentum very quickly and for bringing energy and confidence to his clients. As a dual-citizen who has grown up between Italy and the US, and now works from the UK, Saverio particularly enjoys coaching internationally and across cultures. He lives in London with his young family and his passions include photography, tennis and travel.

### **Saverio’s story**

‘Before becoming a coach, I co-founded King’s College London’s in-house executive search function, the first of its kind in Higher Education, making senior appointments across the college, including Deans, Heads of School and Strategic Chairs, and advising leadership on succession planning and senior team building. I also briefly served as the College’s Interim Head of Diversity and Inclusion. Prior to my time at King’s I was at global executive search firm Heidrick & Struggles where I worked with multinational companies on senior mandates in a broad range of sectors. My earlier career highlights included corporate and entrepreneurial experiences, running government and public relations in Italy for BG International, heading up the Italian sales team for leading UK wine distributor Bibendum, and founding and running a company in the luxury food and drinks sector. In addition to coaching, I train coaches to professional standard as a Faculty Member at Meyler Campbell.’

## **I know this by heart**

'And above all, watch with glittering eyes the whole world around you because the greatest secrets are always hidden in the most unlikely places. Those who don't believe in magic will never find it.' (Roald Dahl)

## **What Saverio's clients say**

### **Huge value**

'Saverio is an exceptional coach and has added huge value to me since I began working with him. He is extremely sensitive to his client's overall welfare and takes a holistic view to improvement. He brings a relentless positive energy to our sessions which is highly energising. I find that I come away with new ways of thinking and a clear sense of how I want to proceed.'

**Global Director, FTSE 100 Company**

### **Warmth and empathy**

'A great listener, it often takes someone from the outside to teach you about yourself or to help you realise what is relevant and what things are best let go. With his warmth and empathy Saverio works on your side with expert support and advice. Coaching with him is a real privilege.'

**Founder/CEO, UK Arts Institution**

## **Saverio's credentials**

- BA in Political Science, Duke University, and recipient of the William J. Griffith University Service Award
- Postgraduate degree in International Relations, School for Advanced International Studies, Johns Hopkins University
- Meyler Campbell Business Coach, accredited by WABC, EMCC, AC
- Founding Fellow Harvard Institute of Coaching
- MBTI®; Positive Vision Day®
- Continuing professional development programmes, including coaching supervision